
A Special Management Report From

Ag Equipment Intelligence

2018 'BIG DEALER' REPORT

An Ag Equipment Intelligence Staff Report

The "Big Dealer" report is a joint project of *Ag Equipment Intelligence* and George Russell of the Machinery Advisors Consortium. This report aims to track ownership changes and consolidation trends of North American farm equipment dealers. For the purposes of this report, "Big Dealers" are considered those retail organizations that own and operate 5 or more farm equipment store locations within the U.S. and Canada. This compilation was initiated in 2009, was first published in 2011 and is updated annually in April.

Comments, corrections and additions to the "Big Dealer" list should be directed to Dave Kanicki at *Ag Equipment Intelligence* (dkanicki@lessitermedia.com) or George Russell at Machinery Advisors Consortium (George.Russell@MachineryAdvisors.org).

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Data for this study was collected from various sources and much of it was verified by the dealers and manufacturers. This is an ongoing work. As dealer acquisitions, mergers and sales occur this list will continually change. Anyone wishing to contribute to this project should contact Dave Kanicki at dkanicki@lessitermedia.com.

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'Biggest' Ag Equipment Dealers Continue to Expand Their Reach

If there is one factor that is driving the biggest farm equipment dealerships in the U.S. and Canada to continue adding locations, it is the need to scale their businesses to keep up with the demands being placed on them. It's an ongoing trend that isn't slowing down or going away.

Investopedia defines scalability as a "characteristic of a system, model or function that describes its capability to cope and perform under an increased or expanding workload. A system that scales well will be able to maintain or even increase its level of performance or efficiency when tested by larger operational demands."

Some say dealers need scale to not only keep up with their customers' demands — farmers who are also expanding — but to be profitable.

In compiling the 2018 Big Dealer report, it was interesting to note that there are actually fewer "big" North American farm equipment dealer-principals or ownership groups at this point in 2018 than there were

a year ago. For the purposes of this report, "Big Dealers" are defined as those dealership groups that own and operate 5 or more farm equipment retail locations.

Currently, the count is 188 big dealers vs. 191 a year ago. Despite fewer dealership groups overall, dealer consolidation is not slowing down. In fact, a quick review of the numbers shows that growth of the "biggest" big dealers continues to escalate, while the number of the "smallest" big dealers is where the shrinkage is taking place.

Since 2009, *Ag Equipment Intelligence*, in partnership with the Machinery Advisors Consortium (MAC), has compiled a ranking of farm equipment retailers based on the number of ag stores. The first "Big Dealer" report was published in 2011 and has been updated annually ever since. During the period of 2011-18, "big" farm equipment dealerships have grown by more than 11%. But this doesn't totally reflect what's real-

ly happening within the farm machinery retail distribution channel.

'Biggest' Dealers Continue Expanding

Overall, the percentage of dealers in each of the 4 different size categories — 20-plus stores, 15-19 stores, 10-14 stores and 5-9 stores — held steady during the first 7 years of the study, but significant shifting has taken place particularly in the past year.

Generally, the dealer groups with 20 or more stores represented 5-6% of the total between 2011-17 but increased to 8% in 2018. Dealers in the next category, 15-19 stores, is where much of the shifting has taken place. In 2011, this group represented only 3% of the total. This grew to 9% in 2017 and then jumped to 15% in 2018.

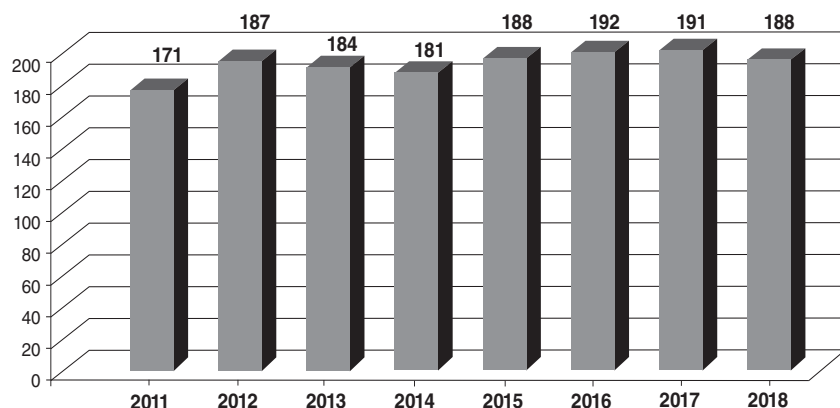
The next tier, dealers with 10-14 store locations, grew steadily over the past 7 years. Starting at 17% of the total in 2011, by 2017 it had increased to 21% and stands at about 23% in 2018. While dealers in the smallest group, 5-9 locations, held at about 75% of the total through 2013, the following year its percentage dropped to about 66%, where it stayed until the current year. In 2018, the smallest "big" dealers' percentage of the total fell to about 55% of all big dealers. Clearly, it has been dealers in the 15-19 store locations' group that has shown the most continuous growth during the past 7 years.

The top tier of big dealers, those with 20 or more store locations, has grown from 8 in 2011 to 15 in 2018, a growth rate of about 88%. On the other hand, the lowest tier of the big dealers (5-9 operating locations) have declined by nearly 20%. In 2011, this tier of dealers had 128 groups, but their numbers have fallen to 103 in 2018.

The real story, though, is in the second tier of big dealer groups. Dealerships that own and operate 15-19 store locations have grown by more than 400% between 2011-18. Taken together, dealership groups with 10 or more stores have grown from 25% of the total big dealer group in 2011 to 45% in the past year.

'Big' North American Farm Equipment Dealers — 2011-18

Stores Owned	2018	2017	2016	2015	2014	2013	2012	2011	2011 vs. 2018
20+	15	11	12	11	10	9	8	8	+88%
15-19	25	18	14	12	14	11	8	5	+420%
10-14	43	40	41	42	36	30	30	30	+47%
Sub-Total 10+	83	69	67	65	60	50	46	43	+98%
5-9	105	122	125	123	121	134	141	128	-19%
Total	188	191	192	188	181	184	187	171	+11%



The total number of "Big Dealer" groups that own 5 or more ag stores declined to 188 in 2018, but is up 10% since *Ag Equipment Intelligence*, working with the Machinery Advisors Consortium, published the first Big Dealer report in 2011.

Source: *Ag Equipment Intelligence*, Machinery Advisors Consortium

Biggest Changes in the Past Year

Since the 2017 edition of the Big Dealer report was published in May of last year, several noticeable shifts have taken place, including how the dealer rankings are tallied. In the past, all of a dealer's farm equipment locations were included, whether they were in the U.S. and Canada or overseas. In the 2018 edition, only North American dealership locations are included when it comes to calculating the rankings. Dealers with stores outside of North America are noted in their individual listings in the table that starts on page 6.

This change only affected two dealership groups. Titan Machinery has 20 dealerships in Bulgaria, Romania, Serbia and Ukraine. Cervus Equipment has 14 dealerships in Australia and New Zealand.

As a result of this change, Titan Machinery slipped one spot to No. 2 on the list from its No. 1 rank last year. (It should also be noted, Titan did some "right sizing" in the past couple of years, which also reduced their overall ag store count.) Cervus Equipment dropped from No. 3 last year to No. 15 in 2018.

Other significant shifts also changed the rankings this year. The biggest was Ag-Pro taking over the top spot with 57 ag stores. Ag-Pro, a John Deere dealership based in Boston, Ga., started out as Boston Tractor, rebranded itself in 2012 as Ag-Pro. At that point the dealer group operated 11 store locations. This had grown to 24 stores by 2014. That year the company sold 7 Arkansas locations to Greenway. In 2015, Ag-Pro acquired 11 stores from South Texas Implement, giving them 35 locations. In 2017, the dealership group had grown to 36 locations when it added 19 locations. This included 6 separate acquisitions, including 7 from Sneed Ag. It also opened 3 new locations that year. By 2018, Ag-Pro had grown to 57 stores across 5 states (GA, SC, AL, FL, TX) when it opened sales and rental locations in Quitman, Ga. Several of Ag-Pro's acquisitions and new store openings fall into the category of "rural lifestyle" equipment businesses.

Another significant addition to the

North American Big Dealer Groups — 2018 Avg. Stores Per Owner Group

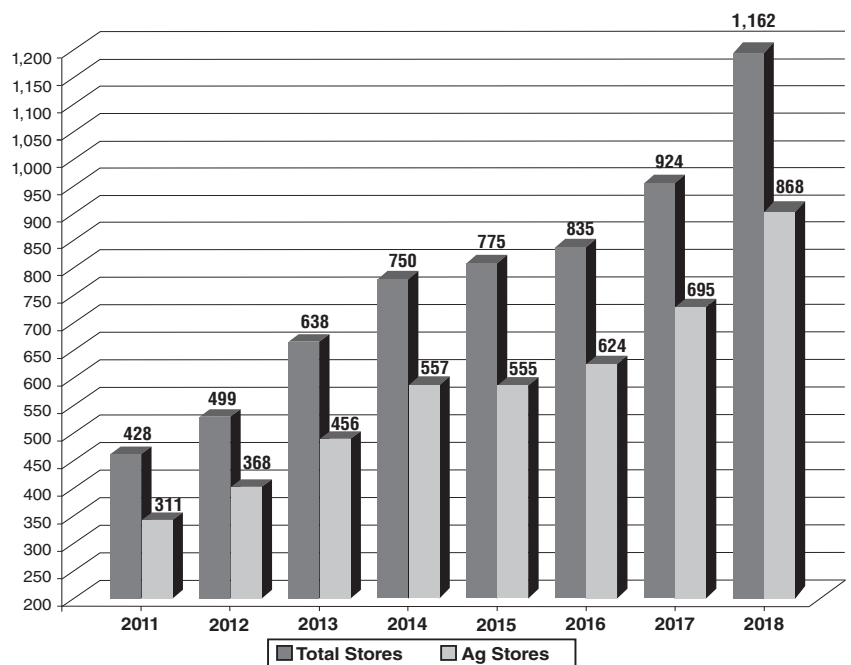
	# Dealer Groups	Total Stores	Avg. All Stores	# Ag Stores	Avg. Ag Stores
Dealers with 20 or More Stores	15	653	44	464	31
Dealers with 15-19 Stores	25	509	20	404	16
Dealers with 10-14 Stores	43	538	13	493	12
Dealers with 10 Stores or More	83	1,700	21	1,361	16
Dealers with 5-9 Stores	105	880	8	691	7
Total & Avg. Number of Stores	188	2,580	14	2,052	11

The number of dealer groups operating 10 or more store locations increased to 83, up from 70 a year earlier. The total number of stores operated by these dealers rose to 2,580 vs. 1,490 last year. Overall, these dealers own 2,052 ag-only locations, an average of 11 stores each.

Source: Ag Equipment Intelligence, Machinery Advisors Consortium

Dealers with 15 or More Locations — 2011-18 All Stores & Ag Stores Avg. & Totals

Year	Groups w/15+ Stores	Total Stores	Ag Stores	All Stores Avg.	Ag Stores Avg.
2011	13	428	311	32.9	23.9
2012	16	499	368	31.2	23.0
2013	20	638	456	31.9	22.8
2014	24	750	557	31.3	23.2
2015	23	775	555	33.6	24.1
2016	26	835	624	33.3	24.0
2017	29	924	695	31.9	24.0
2018	40	1,162	868	29.0	21.7



Farm equipment dealership groups that own 15 or more farm equipment stores took a big jump in 2018 to 41 from 29 in 2017. In total, this group of dealers operated 1,162 total retail locations in 2018, an average of about 28 each. Taking into account only ag equipment locations, the average was 21 stores each. Since 2011, the number of dealerships that operate 15 or more store locations have more than tripled and the number of ag store locations they operate has increased by about 36%.

Source: Ag Equipment Intelligence, Machinery Advisors Consortium

top 10 list this year is Meade Tractor. The company was a Deere construction equipment dealership with 10 locations in Kentucky and Tennessee. In rapid style, Meade added “farm and home” stores and today operates 23 of these stores across 5 states (TN, KY, VA, WV, NC). In January 2018, Meade Tractor announced it had acquired 9 Limestone Farm Lawn Worksite of Kentucky stores. Meade occupies the No. 11 spot on the 2018 Big Dealer list, up from No. 96 in 2017.

Another big move by a John Deere dealer was the acquisition of Larson Farm and Lawn’s 9 stores in Missouri and Arkansas by Heritage Tractor. This gave Heritage 17 total locations in Kansas, Missouri and Arkansas. That placed them at No. 23 in the Big Dealer rankings, up from No. 83 in 2017.

South Dakota-based C&B Operations also made headway in expanding its base, moving up to No. 3 in the Big Dealer rankings for 2018 with 38 locations. Last year C&B was No. 9 with 24 locations.

Deere Fuels Consolidation Push

It’s clear that Deere dealership groups continue to be the most aggressive when it comes to acqui-

Big Dealers by Brand — 2018						
	AGCO*	Case IH	John Deere	Kubota	New Holland	Shortlines Only
20+ stores	1	2	12	—	—	—
15-19 stores	3	2	19	—	1	—
10-14 stores	7	8	28	7	1	—
5-9 stores	9	34	40	3	16	2
Totals	20	46	99	10	18	2
*includes Massey Ferguson, Challenger brands						
John Deere dealerships comprise more than one-half of the total 193 dealers that make up the Big Dealer list for 2017.						
Source: Ag Equipment Intelligence, Machinery Advisors Consortium						

sitions. Even before *Ag Equipment Intelligence* and the Machinery Advisers Consortium (MAC) began documenting the consolidation trends in farm equipment distribution channels, John Deere was out front of the rest of the industry.

“Clearly, Deere is the leader in consolidating its dealers and the gap between Deere and the others continue to increase,” says George Russell, co-founder of MAC and partner in compiling the annual Big Dealer report. He doesn’t expect the pressure on Deere dealers to expand to abate any time in the foreseeable future.

While Deere may not be directly pushing its dealers to consolidate, it continues to raise its expectations for dealer revenues and capabilities

that, in many cases, result in dealers seeking buyers or partners for their businesses. Likewise, some of its dealers are aggressively pursuing acquisitions that will give them the type of scale that allows them to grow revenues to meet the company’s targets and to be profitable.

In 2011, there were 24 Deere dealers with 10 or more stores. Today, there are 61. By contrast, Case IH had 4 dealers with 10-plus store locations in 2011, AGCO had 13 and New Holland had 2. In 2018, Case IH has 13, AGCO has 11 and New Holland 2.

Considering all levels of big dealers — those with 5 or more store locations — more than one-half of the 188 big dealerships are John Deere dealers. A little over one-half of Case

North American Big Farm Equipment Dealer Groups by Brand — 2018												
(Individual ownership groups & stores may carry a range of different brands)												
# Ag Stores in Ownership Group	Industry Owner Groups		John Deere		Case IH		AGCO Corp.		New Holland		Kubota	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
20+	15	11	12	8	2	2	1	1	—	—	—	—
15-19	25	20	19	15	2	1	3	2	1	1	—	—
10-14	43	42	28	27	8	7	7	7	1	1	7	—
5-9	105	59	40	58	34	34	9	10	16	13	3	14
Totals	188	193	99	108	46	44	20	20	18	15	10	14
Est. Ag Stores*	2,052	1,975	1,263	1,132	431	403	206	222	181	170	145	139
Est. Stores - Industry*	6,750											
Est. Branded Stores			1,522	1,522	815	875	650	650	875	950	1,260	1,100
% All Stores in Large Groups	30%	29%	83%	74%	53%	46%	32%	34%	21%	18%	13%	13%
*Est. total Big Dealer ag locations in North America; do not include OPE, CE or HQ locations.												
Source: Ag Equipment Intelligence, Dave Kanicki (DKanicki@LessiterMedia.com, 262-777-2414), and Machinery Advisors Consortium, George Russell (George.Russell@MachineryAdvisors.org, 847-219-7252)												

IH dealers are “big dealers,” about 32% of AGCO dealers and 21% of New Holland dealers are on the 2018 big dealer list.

John Deere Dealers with 10+ Ag Equipment Stores

2011	24
2012	40
2013	41
2014	39
2015	42
2016	45
2017	49
2018	61

In many cases, Deere dealers wanting to expand come under pressure to drop lines that Deere considers competitive to its own products. Claas and Krone are two examples of long line manufacturers needing to seek other channels for equipment distribution.

Claas is taking some non-traditional approaches to expanding its dealer network by opening company-owned outlets, as well as falling back on its international presence to bring in foreign owned and operated dealer groups. Krone, too, has also invested in company-owned retail locations. During the past few years, Krone has opened 5 stores: 3 in California, 2 in Wisconsin and one in Idaho.

As it moves into the production agriculture segment, Kubota is also seeking to bolster its dealers ranks. In Canada, the company says it's looking for dealers (whether or not they're current Kubota dealers) to invest in standalone Kubota facilities.

Private Equity Investors' Growing Interest

Russell also notes that there continues to be interest from private equity investors in acquiring dealerships. But he adds, “If a dealer is looking to sell, they'll need to be big enough to attract a private equity company. Most of the ones I've spoken with are looking for dealers with at least \$100 million in annual revenues. Some may take a look at dealers with lower sales,” but this appears to be a starting point for them to even considering buying, he says.

At least 8 dealer groups are now owned by private equity firms. The list includes:

- Atlantic Tractor (9 JD & Kubota

stores in MD, PA, DE) acquired by McCombie Group

- Moody's Equipment (8 NH stores in SK) acquired by PFM Capital
- Pattison Ag (19 JD stores in SK, MB) which acquired Maple Farm Equipment and JayDee AgTech
- Groupe JLD Lague (16 JD stores in QC, ON) acquired by Champlain Financial Corp.
- Booth Machinery (6 CIH stores in AZ, CA) by EverWatch Financial

- Belkorp Ag (5 JD stores in CA) acquired Joaquin Tractor and Rainbow Ag
- LandPro Equipment (12 JD stores in NY) Lakeland Equipment and Z&M Ag and Turf acquired by Argonne Capital Group
- Agri-Service (14 AGCO stores in ID, UT, OR) acquired by Western States Equipment, which was previously acquired by The Terteling Co.

A few dealers have chosen to

Big Dealer Locations by State

1.	Texas	19	26.	North Carolina	6
2.	California	15	27.	Oklahoma	6
3.	Iowa	15	28.	Tennessee	6
4.	Illinois	12	29.	Alabama	5
5.	Indiana	12	30.	Florida	5
6.	Missouri	12	31.	Pennsylvania	5
7.	Arkansas	11	32.	South Carolina	5
8.	Kansas	11	33.	Wyoming	5
9.	Minnesota	11	34.	Michigan	4
10.	Nebraska	11	35.	Virginia	4
11.	Kentucky	10	36.	Hawaii	3
12.	Wisconsin	10	37.	Louisiana	3
13.	North Dakota	9	38.	Nevada	3
14.	Washington	9	39.	Utah	3
15.	Idaho	8	40.	Delaware	2
16.	Mississippi	8	41.	Vermont	2
17.	Oregon	8	42.	Alaska	1
18.	New Mexico	7	43.	Maine	1
19.	Ohio	7	44.	Maryland	1
20.	South Dakota	7	45.	Massachusetts	1
21.	Arizona	6	46.	West Virginia	1
22.	Colorado	6	47.	Connecticut	—
23.	Georgia	6	48.	New Hampshire	—
24.	Montana	6	49.	New Jersey	—
25.	New York	6	50.	Rhode Island	—

Big Dealer Locations by Province

1.	Saskatchewan	13	5.	Quebec	7
2.	Alberta	7	6.	New Brunswick	1
3.	Manitoba	7	7.	Nova Scotia	1
4.	Ontario	7	8.	Prince Edward Island	1

This table shows the ranking of individual “big dealers” (dealership groups that operate 5 or more retail stores) that are located in each state. It does not reflect the total number of dealerships in each state or province. A review of where the farm equipment's biggest dealers are located is a good indicator of where states and provinces stand when it comes to agricultural production. A possible exception is Texas, which is ranked No. 1. While it is a significant producer of agricultural products, the two largest producers in terms of production value are California and Iowa. The number of big dealerships in the state is probably more of a reflection of the geographical size of the state.

Source: 2018 Big Dealer report

take the ESOP (Employee Stock Ownership Plan) route in lieu of selling outright. These include: H&R Agri-Power (15 CIH, NH stores in KY, IL, TN, AL and MS) and Bane-Welker (13 CIH stores in IN, OH).

Other Drivers & Benefits of Dealership Consolidation

In addition to the competitive pressure between the major OEMs, as well as their dealers, is the OEMs belief that fewer, but bigger dealers are needed because they are better able to invest in training to provide technical support for more demanding customers, according to Russell. But the manufacturers aside, he says, as big of a driving force for the dealers themselves is to develop a financially viable exit strategy.

“Dealers who are Baby Boomers are looking for a way to transfer capital out of their businesses as they look to retire,” says Russell. “I expect this will be a major driver of dealer consolidation during the next decade.” Besides selling to other dealers, some see private equity investors or ESOPs providing a more equitable and financially sound way of transferring the capital that they have built up in their businesses over the past several decades.

A poll conducted by *Farm Equipment* magazine 3 years ago indeed revealed that more than three-quarters of dealer-principals are 51 years old or older. Of this group, slightly more than 37% are 61 or older. Only about 26% are 50 years old or younger.

Russell says Deere’s effort to consolidate its dealers has also caused their competitors to react and he expects to see an escalation of consolidation efforts by Case IH and AGCO, in particular.

At the same time, he says, “there’s the perception in some cases that they [bigger Deere dealers] are losing touch with their customers and the other brands are benefiting from this. But what Deere has done is to put in the next level of processes in place. Whether it’s locking people in with technology solutions, or insisting their dealers put processes like customer relations management system in place so they don’t lose contact with their customers.”

As dealers expand their territories they’re also looking for the talent needed to support their growing operations, according to Russell.

“I’m seeing more and more dealer groups hiring a marketing person. And they’re saying, ‘We wish would

have done this sooner,’” he says. “And it’s not just social media marketing and having a nice website. They’re seeing how a good marketing person can help their used equipment turns and with technical support, in terms of where customers go for support. It’s helping them realize the benefits of offering 24/7 support. They’re helping dealers build relationships and to take advantage of ‘professional marketing’ methods,” Russell adds.

Store Numbers Grow

As would be expected, the number of stores big dealers operate has grown at an even higher rate than overall M&A numbers. In 2018, the 188 big dealers operated 2,580 total dealership locations; on average, these dealers had about 14 stores each. Considering only ag retail locations, Big Dealers had 2,052 separate locations, for an average of 11 stores per dealership group.

If only the largest big dealer groups are considered, those with 15 or more locations, the 41 largest dealers owned 1,162 total locations, which averages out to 28 stores per operating group. When considering ag only locations, these dealers had 868, for an average of about 22 stores per group. **AEI**

Large North American Equipment Dealers — 5 or More Ag Stores

Dealer Group	Total Stores	Ag Stores	Main Ag Brands	State/Province	Shortline Brands & Other Equipment Carried
1 Ag-Pro Companies	57	57	JD	GA, FL, SC, TX, AR, AL	Amadas, Alamo, Anderson Bale Wrappers, Echo, Billy Goat, Brown Manufacturing, DragoTec Cornheads, Great Plains, Honda, Kawasaki, Kuhn, KMC, Krone Hay, Kohler, Perkins, Scag, Stihl, Vicon, Walker, Wisconsin Motors, Yanmar Engines
2 Titan Machinery	109	51	CIH, NH	ND, SD, IA, MN, MT, NE, EU(20)	Geringhoff, Top Air, YieldTrac, Case CE
3 C&B Operations	39	38	JD	SD, MN, WY, ID, MT, IA	John Deere only
4 Romer (James River /4 Rivers Equipment)	55	35	JD	VA, NC, SC, CO, WY, NM, TX	Stihl, Woods, Kuhn, Krone, Honda, Walker, BBI, Haybuster, Kinze, MacDon, Merlo, Unverferth, Yeti, Yetter Equipment, Deere CE
5 RME/Rocky Mountain Equipment	35	34	CIH, NH, Kub	AB, MB, SK	Kubota, Metso, Lee Boy, Bourgault, Dynapac, MacDon, Masaba, Claas, Canadian Energy, 49 North
6 RDO	80	34	JD	ND, AZ, CA, MN, MT, OR, SD, TX, WA	Deere CE, Vermeer
7 Brandt Holdings	39	32	JD	ND, MN, SD, NE	Vermeer
8 Greenway	28	28	JD	AR, MO	Only John Deere
9 Stotz Equipment	25	25	JD	AZ, CA, NV, UT, CO, NM, ID, WY	Stihl, Honda, Aerway, Alamo, Bigham Brothers, Buffalo Turbine, CEAttachments, Dakota Turf, Darbyshire Machine, Darf, Demco, Domries, Freeman, Gandy, Gearmore, Golf-Life, Great Plains, Harper, Herd, Howse, Kirby, Kuhn, Lely, Landoll, Neary, Orthman, Planetair, Playcraft, Morris, Pronovost, Solex, Stanhay, T.G. Schmeiser, Tiger, Tru-Turf, Unverferth, Vrisimo, Wiedenmann, Woods, Yetter
10 Ziegler Cat	29	24	AGCO	MN, IA, WI, MO	Claas, Caterpillar
11 Meade Tractor	32	23	JD	TN, KY, VA, WV, NC	Krone, Deere CE
12 P&K Equipment	22	22	JD	OK, IA, AR	Krause, Yetter, Tiger Mowers, Honda, Landoll, Stihl, Ariens, Frontier, Gator, Brandt, Landoll, Ogden, Sitrex, Sunflower, Kuhn, AGSpray, Best Way, Brent, Hagie, Land Pride, Parker, Precision Planting, Unverferth
13 Trigreen	21	21	JD	AL, TN, MS	Honda, Stihl, AgSpray, CID, FAE, AquaSpy, Great Plains, Krone, Mechanical Transplanter, Taylor Pittsburgh, Tube Line, Val6, Valley Irrigation, Bushhog, Kinze, LMC Ag, Toro, Dingo, Challenger

Dealer Group	Total Stores	Ag Stores	Main Ag Brands	State/ Province	Shortline Brands & Other Equipment Carried
14 Sloans	20	20	JD	IL, WI	Stihl, Honda, Gator, Ztrak
15 Cervus Equipment	62	20	JD	AB, MB, SK, NZ & AUST(14)	Bobcat, Clark, Doosan, Sellick, Peterbilt Motors
16 Pattison Agriculture	19	19	JD	SK, MB	A&I Products, Ag Shield, Agri-Spread, Ariens, Bobcat, Bourgault & Bourgault Tillage, Brandt, Degelman, Dutch Industries, Free Form Plastics, Haybuster, Highline, Honey Bee, Lemken, MacDon, Mandako, New Leader, Precision Trailers, Schulte, Seed Hawk, Shelbourne, Stihl, Trailtech, Teamco & Snowblast, Unverferth
17 Pape Machinery	93	19	JD	OR, CA, WA, NV, ID	Hitachi, BTI, Superior Broom, Sakai, Gradall, LeeBoy, Trail King, Dynapac, Morbark, Wagner, Honda, Stihl
18 Ag-Power	18	18	JD	TX, AR, MO	Honda, Stihl
19 Butler Machinery	18	18	AGCO	ND, SD, NE	Alamo, Claas, MacDon, Drago, Unverferth, Horsch, Wil-Rich, Wilshek, Unverferth, Killbros, Schulte, Grabtec, Caterpillar
20 Birkeys Farm Store	18	17	CIH, Kub	IL, IN	Berlon, Bestway, Bobcat, Brandt, Alamo, Cronkhite, Cub Cadet, Eagle Beaver Trailers, Exmark, E-Z Trail, Felling Trailers, Geringhoff, Grasshopper, H&S, J&M, JLG, Kinze, Kuhn, Great Plains, Maurer, McFarlane, MacDon, Noram, Remlinger, Scale-Tec, Skytrak, Thunder Creek, Towmaster, Unverferth, Wacker Neuson, Westendorf, Westfield, Woods, Yetter, Case CE
21 Midwest Machinery	17	17	JD	MN	Meyer, Meyer's, Loftness, Unverferth, Stihl, Summers, Echo, Hagie, 360 Yield Center, H&S, Brent
22 Wayne Cat	17	17	AGCO	KY	Alamo, Demco, Drago, Raven, Reichardt, TeeJet, Willmar, Woods, Challenger, Lexion, Sunflower, Schulte, White Planters, Caterpillar
23 Heritage Tractor	17	17	JD	KS, MO, AR	Polaris, Featherlite Trailers, Great Plains, Schaben, J&M, Haybuster, Sitrex, TurboSaw, Boxer, Beaver, Honda, Stihl, Traeger, Billy Goat, Ashland, Kelly, Morbark
24 21st Century Equipment	20	16	JD	NE, CO, WY	Amity, Anderson Mfg, B&B, Bestway, Darf, Degelman, Demco, H&S, Farm King, Haybuster, Headhunter, Hiniker, Honda, J&M, Jet, Koyker, MacDon, Landoll, Orthman, REM, Patriot, Phiber, Sioux Steel, Shelbourne-Reynolds, Unverferth, Walker, Westfield, Yetter, 360 Yield Center, Soil Warrior
25 AHW (Arends Hogan Walker)	18	16	JD	IL	Stihl, Snapper, A&I, Unverferth, J&M, Highway, Honda, Brandt, Brent, Hagie, Valley Irrigation, Blue Diamond Attachments, Diamond Mowers, Diamond C Trailers, Bravo Trailers, Griffin Trailers, Stealth Trailers, Impact Trailers.
26 Groupe JLD Laguë	16	16	JD	QC, ON	Frontier, Green tech, Ztrak
27 LandMark Implement	17	16	JD	NE, KS	Amity, Anderson, B&B, Bestway, Darf, Degelman, Demco, H&S, FarmKing, Haybuster, Headhunter, Hilco, Hiniker, Honda, J&M, Jet, Koyker, MacDon, Landoll, Orthman, REM, Patriot, Phiber, Sioux Steel, Shelbourne Reynolds, Unverferth, Walker, Westfield, Yetter, Frontier
28 Sunshine Quality Solutions	17	16	JD	LA	Honda, Stihl, Kuhn
29 Van Wall Group	26	16	JD	IA, KS, NE, IL	Polaris, Honda, Yamaha, Bushhog, Haige, Bobcat, Kinze, Kuhn, Sunflower
30 HGI (NC Machinery, Tractor & Equipment)	18	16	AGCO	WA, AK	Claas, Challenger, Ag-Chem, Lexion, Caterpillar
31 AgriVision	16	15	JD	IA	Unverferth, Stihl, Honda, Landoll, Art's Way, Westendorf
32 American Implement Inc.	16	15	JD	KS, CO	Zimmatic, Shelbourne, MacDon, Landoll, Orthman, Great Plains, Kuhn, Krause, J&M, Unverferth, Sage Oil Vac, Magnation, Geringhoff, WG Manufacturing, Premier Tillage, Duo Lift
33 Blanchard Equipment	16	15	JD	GA, SC	Ag Spray, Amadas, Athens, Bell, Bush Hog, Frontier, Great Plains, Hardee, Harrell, Honda, Husqvarna, KMC, Kodiak, Krone, Kuhn, LMC, Land Pride, MITM, Polaris, Reddick, Rhino, Rome, Stihl, Tuffline, Unverferth, Vans, Wilmar, Woods, Yeti, Yetter
34 Greenmark Equipment	15	15	JD	MI, IN	Stihl, Honda, UM, Boss, Valley, Oxbo, Kuhn, Landoll, A&I Products, Sunbelt
35 Mazergroup	15	15	NH	MB, SK	AgriMetal, Ag Shield, Alamo, Baumalight, Bourgault, Dakota, Dutch, Farm King, Demco, Great Plains, Harley, Haybuster, Highline, Honda, HoneyBee, Husqvarna, HyGrade, K-Tec, Kello-Bilt, Kirchner, Klynn-Air, Kobelco, Kongsilde, MacDon, Mahindra, Mandako, Mud Hog, Nichols, Peloquin, ALO, REM, Richardton, Rite Way, Roto-Shear, Sakundiak, Seed Master, SIMS, Spra-Coupe, Stoll, Summers, Suzuki, Trailtech, Trimble, Tyler, Wallenstein, Westfield, Westward, Zynx, JCB
36 Mississippi/Arkansas Ag	15	15	JD, Kub	MS, AR	Amco, Bigham Brothers, Exmark, Frontier, Great Plains, J&M, Krause, Kuhn, LMC, Mahindra, Orthman, Redball, Rhino
37 Plains Equipment Group	16	15	JD	NE, KS	Stihl, Mauer, Orthman, Unverferth, J&M, Rhion, H&S, Degelman, Grent, Westfield, Rowse, Reinke Irrigation
38 SunSouth	21	15	JD	AL, GA, MS	Stihl, Honda
39 South Plains Implement	15	15	JD	TX, NM	Amadas, AMCO, Alamo, Bigham, Blueline, CrustBuster, D.L., Darf, ERO, Great Plains, Holcomb Scraper, Honda, J&M, Johnson Mfg, KBH, KD Loaders, KMC, Koyker, Orthman, Retriever, Roll-A-Cone, Schaben, Schlagel, Sterling Farm, Stihl, Texas Bragg, Unverferth, WG, Wilmar, Yetter
40 H&R Agri-Power	15	15	CIH, NH Kub	KY, IL, TN, AL, MS	Stihl, Alamo, Kinze, Ag Spray, Bell Inc, BB, Blue Diamond, Brandt, DM, Dawn, DHE, Dixie Chopper, Echo, Exmark, EZ Trail, Ferris Mowers, Geringhoff, Grasshopper, Great Plains, H&S, Horst Welding, HD, J&M, Johnson, Kasco, King Kutter, Kirchner Wheels, Kuhn, Krone, MacDon, Maurer, Mechanical Transplanter, MyWay, Patz, Remlinger, Shindaiwa, Stihl, Terrain King, Thunder Creek, Tuffline, Unverferth, Vermeer, Westendorf, Wil-Rich, Yeti Coolers, Yetter, Zimmatic
41 Agri-Service	14	14	AGCO, Kub	ID, OR, UT	Hesston, Manitou, Stinger, White, Darf, Massey Ferguson, Sunflower, Unverferth, RoGator, Trimble, Brandt, TerraGator, PXL, Pro Ag, JBS, Land Pride, Vantage, Kirby
42 Everglades Farm Equipment	14	14	JD	FL	Stihl, Honda, 1st Products, AgriMetal, Alamo, AMCO, Bernhard, Billy Goat, Boxer, Buffalo Turbine, Bush Hog, Cadman, Carolina Arena Equipment, Dakota, Harper Turf, Hurricane Bio-Vac, Kawasaki Power, Krone, Kuhn, Lastec, Lely Turf, Millcreek, Paladin Attachments, Progressive Turf, Rainbow, Rhino, Rome, Ryan, Seago, True-Surface, Tru-Turf, Tubeline Mfg, Unverferth, Wiedenmann,
43 Green Diamond Equipment	14	14	JD	NB, NS, PE	MS Gregson, Double L, Lemken, Horst, Harriston Mayo, Fischbein, EnviroMist, Clark, Boss, Ariens, Anderson, Wallenstein, Unverferth, Stihl, Salford, Polaris, Oxbo, Normand
44 Progressive Tractor	14	14	CIH, Kub	LA, AR	MacDon, Sunflower, Unverferth, Trimble, Kinze, Brandt, Orthman, Bigham, Ashland, Tuffline, Ag Spray, Great Plains, Amco, Brent, Bush Hog, Demco, Land Pride, McFarlane, Reynolds, Rhino, Shelbourne, Woods, Rome
45 Quality Equipment	14	14	JD	NC	ABI, Alamo, Athens, Bigham Brothers, Bush Hog, Cammond, Chandler, Cross EZ Trail, Fella, First Products, Granville, Hardi, Hardee, Honda, KMC, KPM, Kuhn, Great Plains, Lewis Brothers, Landoll, WR Long, Reddick, Stihl, Schulte Tiger, Unverferth, Vicon, Woods, Yetter
46 Ring Power Cat	16	14	AGCO	FL	Rome, Great Plains, Diamond Mowers, Challenger, Spra-Coupe, Ag-Chem, TerraGator, RoGator, Sunflower, Caterpillar

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Dealer Group	Total Stores	Ag Stores	Main Ag Brands	State/Province	Shortline Brands & Other Equipment Carried
47 Koenig Equipment	14	14	JD	OH, IN	360 Yield Center, Hagie, Harvest International, Horsch Anderson, Econo-Wrap, Enrossi, Kemco, Penta, Pik-Rite, Tarter, Ferris, Honda Power, Stihl, Ventrac
48 Western Equipment	14	14	JD	OK, TX, NM	Amadas, AerWay, Adams, Baker, Belltec, Bestway, Bunning, Bush Hog, Crust Buster, Degelman, Donahue, Dogherty, Garfield, Great Plains, H&S, Hardi, Hidden Valley, J&M, KBH, Koyker, Kuhn Knight, Lamar, Landoll, Lee Agra, Liquid Systems, Marshall, McFarlane, Neville, Norris, Orange Ox, Orthman, Ottawa, Red Rhino, Sam Stevens, Sterling Farms, Stihl, Summers, Sunflower, Westendorf, Woods, Wylie, Yetter
49 Bane-Welker Equipment	14	13	CIH, Kub	IN, OH	Ag Leader, Alamo, Banjo, BBI, Drago Tec, EZ Trail, Fast, Geringhoff, Great Plains, Headsight, Hiniker, H&S, J&M, Kinze, Kuhn, Landoll, Liebrecht, MacDon, New Leader, Penta TMR, Precision Planting, Raven, Remlinger, Salford, Smart-Till, Thunder Creek, Trimble, Unverferth, Westendorf, Wilger, Woods, Cub Cadet, Dixie Chopper, Durango, Echo, Georgia Boot, Grasshopper, Husqvarna, Red Wing, Justin Boots, Red Ring Shoes, Rocky, Simplicity, Stihl, Twisted X
50 Hutson Inc.	14	13	JD	KY, TN, IL, IN	J&M, Alamo, Unverferth, BHighway, TracVac, Bear Cat, Billy Goat, AMCO, Kuhn, MacDon, McFarlane, Jay-Lor, Landoll, Balzer, Geringhoff, Kelly, Fast, Horst, Martin No Till, Brent
51 Martin Sullivan	14	13	JD	IL	Yetter, Ariens, Stihl, Honda, J&M, Demco, EZ Trail, Krause, MacDon, Maurer, Unverferth, Woods, Hagie, Exmark, Brent
52 Agritex	12	12	JD	QC	Anderson, Bercomac, Claas, Gregoire Besson, Husqvarna, MSGregson, Normand, Pronovost, Quivogne, Stihl, Walco,
53 East Coast Equipment	13	12	JD	NC, VA	Amadas, KMC, Stihl, Konda, Unverferth, Alamo, E-Z Trail, Hardee, DragonTec, J&M, Dondi, Rome, Rhino, Ryan, J&M Mfg
54 Goldman Equipment	13	12	JD	LA	Stihl, Honda, Alamo, AMCO, Alliance, Bigham Brothers, Balzer, CrustBuster, Isuzu, Krone, Kuhn, Unverferth, Traeger
55 LDI (Lang Diesel Inc.)	13	12	AGCO	KS	Challenger, Massey Ferguson, RoGator, TerraGator, White Planters, Gleaner, Hesston, Sunflower, Woods, Arctic Cat, Grasshopper, International Trucks, Tanaka, Crustbuster, Unverferth, Rhino
56 Riesterer & Schnell	12	12	JD	WI	Stihl, Ariens, Honda, Oxo, DragoTec, MB, Diamond Mowers, Hardi, Orthman, H&S, Meyer, Protrakker, Grouser, Degelman
57 Wade	12	12	JD	MS	Honda Power, Stihl
58 Washington Tractor	12	12	JD	WA	Antonio Carraro, Stihl, Honda Power, Hustler, Yanmar, Polaris, Billy Goat, Bush Hog, Gearmore, Great Plains, Holcomb Scraper, Kuhn, Rears, SCAG, Turbo Mist, Unverferth, A TopAir, Double L, Unverferth, Monosem, Miedema, Micro Rain, Woods, Enduplas, Slimline
59 Wm. Nobbe	19	12	JD	IL, MO	Honda, GEM, Polaris, Stihl, Gehl, Frontier, Ventrac
60 Baker Implement	11	11	CIH, Kub	MO, AR	MacDon, J&M, Geringhoff, Landoll, Great Plains, Kelly, Orthman, W&A Mfg.
61 LandPro Equipment	11	11	JD	NY	Amco, Ariens, Ag Bag, Alamo Industrial, American Conveyors & Log Splitters, Anderson, Billy Goat, Boss, Brillion, Bush Hog, Degelman, Diamond Mowers, Erskine, Grouser Products, H&S, Hardi, Jamesway, Honda Power, Jamesway, Kuhn, Meyer, Pik Rite, Pottinger, Salford, Schulte, Stihl, Sweepster, Turbo-Mist, Unverferth
62 Redline Equipment	12	11	CIH, Kub	OH, IN, MI	Grasshopper, Kongsilde, Ag Leader, Bobcat, Cud Cadet, Kinze, MacDon, Yetter, Great Plains, Precision Planting, Fleetguard, Land Price, Kuhn Knight, Bertha Mfg, Woods, Hiniker Landoll, Unverferth
63 Sinclair Tractor	11	11	JD	IA	John Deere only
64 Sydenstricker	11	11	JD	MO	Stihl, Hagie, Honda Power
65 Vetter Equipment	11	11	CIH	IA	None
67 Bodensteiner Implement	10	10	JD	IA	Landoll, Kuhn, Unverferth, Oxbo, H&S, Stihl, Frontier, Brent
68 Delta Power Equipment	10	10	CIH, NH, Kub	ON	Ski-Doo, Can-AM, See-Doo, Cub Cadet, Merlo, Kobelco, Hustler, Hardu, BRP
69 Frontline Ag Solutions	10	10	JD	MT	Summers, Degelman, REM, Ezee-on, Brandt, Wheatheart, Valley, Fast Sprayers, Unverferth, Salford
70 Holt Agribusiness	25	10	AGCO	TX, AR, MO	Holt Custom Engineered Products, Challenger, Massey Ferguson, IMC Scrapers, Fendt, Claas, RoGator, Wil-Rich Tillage, Wishek, Schulte, Demco, Alamo, Horsch, IMC Scrapers, Kuhns Mfg., MacDon, Nammco, NDE Vertical Mixers, Sunflower, Trimble, White Planters, Woods
71 Martin Deerline	10	10	JD	AB	BCS, Brandt, Brent, Carry-On, Degelman, Lastec, MacDon, McFarlane, Morris, Ryan, Sitrex, Stihl, Triton, Ventrac, Unverferth
72 Premier Equipment	10	10	JD	ON	Ariens, Hagie, Stihl
73 Red Power/Bancroft	10	10	CIH	IA	Drago, Kinze, Demco, Westfield, Haybuster, Husqvarna, Woods, Farm King, Alamo Group, Buhler, Crary, Ariens, Maurer, Mandako, Rite Way, H&S, Balzer, Unverferth
74 Tennessee Tractor	13	10	JD	TN	Alamo, Brandt, Brock, Echo, Exmark, Great Plains, Honda, J&M, Krone, MacDon, McFarlane, Stihl, Wil-Rich, Woods
75 Tractor Central	10	10	JD	WI	Drago, Degelman, H&S, Haybuster, Salford, Meyer, Mensch, Oxbo, Stihl, Unverferth, Westfield, Yetter, Stud King, Pottinger, McFarlane
76 Wagner Equipment	13	10	AGCO	CO, TX, NM	Massey Ferguson, Challenger, Gleaner
77 Enns Brothers	10	10	JD	MB, ON	Stihl, Unverferth
78 Green Line Equipment	10	10	JD	NE	Honda, Orthman, Haybuster, Yetter, Westendorf, Crary, Dawn, Henke Buffalo, Peck, Demco, Martin, Beaver Valley, Blu-Jet, Westfield, Valley, Maurer, Hagedorn, Sunco, A&I, Apache, Palco, Unverferth
79 Plains Ag	10	10	CIH, NH, Kub	ND, MT	Bobcat, Haybuster, Brandt, Bourgault, Harvest International, Summers, Farmers Edge
80 Agriterra Equipment	10	10	AGCO	AB, SK	Fendt, Rogator, Gleaner, Sunflower, Challenger, Massey Ferguson, Morris, Bourgault, Claas, MacDon, GrainMaxx, Schulte, Unverferth, Demco, Loftness, REM, Free Form, Cub Cadet, Woods, Farm King, HLA Muratori, Wallenstein, OhioSteel, Stihl, Luck Now, Agri-Spread, Jiffy, Renn, Rite Way
81 Quinn Cat	18	10	AGCO	CA, AZ	Challenger, Massey Ferguson, Fendt, Claas, Hesston, Sweco, Sunflower, Twinstar, Proag, Wilcox, Willmar, Quinn Power
82 KC Nielsen	10	10	JD	IA	Hagie, Ariens, Brent, Echo, Fast Mfg., REM, Unverferth,
83 United Ag & Turf	10	10	JD	TX	Frontier, Stihl, Honda, Steffen, Hay King, Great Plains, Rhino, Athens, Krone, Kuhn, BBI, LeeAgra, Drago
84 Theriault/Harvest Equipment	10	10	JD	VT, ME, NY	Honda Power, Stihl, Sno-Way, FAE, New Leader, MSG, Meyer, Anderson, E-Z Trail, T-L Irrigation, Anderson, E-Z Trail, Pottinger
85 Atlantic Tractor	11	9	JD, Kub	MD, PA, DE	Honda Power, Stihl, Alamo Industrial, Kinze, Unverferth, Kuhn, Toro, Tiger, FAE
86 Bingham	10	9	NH, Kub, CIH	AZ	Bobcat
87 Cazenovia Equipment (CEC)	9	9	JD	NY	Ariens, Stihl, Honda, Kuhn, Triolet, Landoll, Hardi, Geringhoff, Unverferth, Alamo, CAM Superline, Husky, Supreme, Smart-Till, Wiedenmann, Buffalo Turbine, Salsco, Lastec, Woodday, Goossen, AgriMetal, SIP, Broyhill, Vicon, DR Power, Selbro, Pequea
88 Centre Agricole	9	9	CIH	QC	AgriMetal, Brent, Bush Hog, CastelGarden, Norman, Strautmann, Pellenc, Market, MKMartin, Lemken, Kverneland, Shoule, Haybuster, AgWay Buhler, Westfield, Wallenstein, Walco, Unverferth, Toro, SSTA, Saucy, Quicke, Pronovost, MTI Canada, Kuhn, Horst, Hardi, Grattex, Hardy, Gilbert, Demco, Cub Cadet, Crary, Cotech

Dealer Group	Total Stores	Ag Stores	Main Ag Brands	State/ Province	Shortline Brands & Other Equipment Carried
89 Flamman Agriculture	9	9	Shortlines	AB, SK, MB	J&M, Wheatheart Augers, Batco, Wishek, RiteWay, Meridian, Farm King, Southland, Trailtech, Aluma, Alamo
90 Hooper	9	9	CIH, Kub	PA, DE	JCB, Great Plains, Geringhoff, Kinze, Kuhn, Unverferth, Woods, Hesston, J&M, MacDon, Meyer, Lanco, Thunder Creek, Crary, Yetter, Soil-Max, K-Tec, Landoll
91 Huron Tractor	9	9	JD	ON	A&I, Aulari, Bruns, Bercomac, Buhler, Crary, Epps, Farm-Fleet, Frontlink, Claas, Horst, Laforge, Landoll, Luck Now, MacDon, Market Farm, MS Gregson, Pikrite, Pottinger, Quicke, Resit, RJ, Saucy, Stihl, Sno-Way, Smyth, Unverferth, Weberlane, Wallenstein
92 PrairieCoast Equipment	10	9	JD	AB, BC	Stihl, Brandt, Degelman, Westward, Traeger, Littau, Teejet, Tama
93 PrairieLand Partners	10	9	JD	KS	MudHog, Unverferth, Great Plains, Degelman, Haybuster, Koyker, Krause, Kuhn, Landoll, Maurer, MacDon, Stihl, Land Pride, Brent
94 Valley Truck & Tractor	10	9	JD	CA	Alamo, Exact, Great Plains, Honda, Honey Bee, J&M, Key Dollar Cab, Kuhn, MacDon, Monosem, Nelson Hardie, Porter's Welding, Rears, Rome, Schmeiser, Shelbourne Reynolds, SoucyTrack, Stihl, Unverferth, Walker
95 Wylie Implement	17	9	CIH	TX, OK, KS	Wylie, Vermeer, Mahindra, Alamo, Wacker Neuson, CrustBuster, J&M, Lee, Meridian, New Leader, Vector, AG, Handler, Raven, Trimble, Sensor 1, Capstan, Smucker
96 Youngs Equipment	9	9	CIH, Kub	SK	Bourgault, Apache, MacDon, Claas, Vermeer, Degelman, Seed Hawk, Highline, Honey Bee, Walinga, Land Pride, Meridian Mfg., Farm King, NDE
97 Garton Tractor	9	9	NH, Kub	CA	Kawasaki, Oxbo, Takeuchi, PBM, Lemken, Rears, Collard, Darf, Mil-Stak, Muratori, Diamond Mowers, GVF, Gramegna, Landoll, Sutter Buttes Mfg., Schmeiser, Land Pride, Schulte, Rhino
98 Quality Implement	9	9	JD	TX, OK	Stihl, Great Plains, Honda, Alamo, Schaben, Bigham, Landoll, Krause, E-Z Trail
99 Bader & Sons	10	9	JD	MI	AMS, Ariens, Alamo, AWS, Billy Goat, Buffalo Turbine, Degelman, Diamond Mowers, Grouser, Highway Equipment, Honda, J&M, Great Plains, Landoll, Little Wonder, Load Trail, Manitou, Oxbo, Remlinger, Rite Way, SnowEx, SoucyTrack, Stihl, SureFire, Boss, Toro, Unverferth, Yetter
100 Kanequip	9	8	NH, CIH, Kub	KS, NE	Kuhn, Grasshopper, Bobcat, Great Plains, Kinze, Exmark, Land Pride
101 Kenn-Feldt Group	8	8	JD	IN, OH	Z-Trak, Stihl, Frontier
102 Adrien Phaneuf Les Equipements	8	8	CIH	QC	Cub Cadet, AgriMetal, Krone, Hardi, Lemken, Pronovost, Kuhn, H&S, Normand, AgLand, Mahindra, Maruyama, Highline, Kongskilde, Normand, A&I Products, MIRO, Houle, SSTA, Berco, Tanaka, Dion, MSG, Stoll, Unverferth, Yetter, Wallenstein, Briggs & Stratton, Kohler, PNS Tech, Walco, Tecumseh
103 Flint Ag & Turf	27	8	JD	GA, NC, SC, AL	Air-O-Fan, Alamo, Amadas, Athens, Bag-A-Nut, BigTex, Brown, Bush Hog, Crust Buster, Durand Wayland, E-Z Trail, Gillison's, Great Plains, Harrell, Herbst, John Bean Sprayers, KMC, Kuhn, Landoll, Lely, Lindsay, Miskan, Monosem, OMC, Orchard-Rite, Orthman, Peerless, Remlinger, Reynolds, Rhino, Rome, Rowse, Unverferth, Weiss McNair, Willmar
104 Gooseneck Implement	8	8	JD	ND	Only John Deere
105 Moody's Equipment	8	8	NH	SK	Agshield, Alo Loaders, Atom Jet, Arts Way, AWS, Batco Conveyors, Bergen, Bourgault, Buhler, Capstan, Crary Air Reels, Cub Cadet, Degelman, Demco, Dutch Industries, Elmer's, Free Form Plastics, Hardi, Haybuster, Highline, Honeybee, Horsch, Horst, Husqvarna, MacDon, Mainero, Mandako, Raven, Redekop, REM, Riteway, Roto Shear, Schulte, Stihl, Strawtrac, Tram Sales, Unverferth, Valmar, Westfield, Wheatheart
106 Peterson Cat	18	8	AGCO	CA, OR, WA	Claas, Challenger, Fendt, Hesston, Lexion, Massey Ferguson, Sunflower, Trimble, Caterpillar
107 Reuter's	8	8	CIH, NH, Kub	IA, NE	Salford, Unverferth, Stud King, Westfield, Kubota, Great Plains, JCB, Hyundai, Kinze
108 SEMA	8	8	JD	MN	AgBag, Art's Way, Yetter, Martin-Till, RiteWay, Stihl, Dawn, Hilco, Salford, Crary, Farm King, Unverferth, Westfield, Camoplast, Soucy, 360 Yield Center, Honda Power, Geringhoff, Meyer Farm Equipment
109 Shoppa's Farm Supply	27	8	JD	TX	Landoll, J&M, Krone, Rhino, Alamo, Schulte, Orthman, Bigham Brothers, Stihl, Honda Power
110 South Country Equipment	8	8	JD	SK	Degelman, Brandt, MacDon, Schulte, Seed Master, JCB, Honda Power, Ariens, Stihl
111 BelKorp Ag	7	7	JD	CA	Schmeiser, Oxbo, Grouser Products, Kuhn, Clemens, Exact, Harlo Products, Rears Mfg., Domries, Gearmore, Yanmar, Key Dollar Cab, Wishek, Porter's Welding, Alamo
112 Ahern Rental	9	7	Kub	CA, NV, UT	Atlas Copco, American Pneumatic, Allmand, American Compaction, Best Trailer, Barreto, Billy Goat, Bluebird, Bosch, Brunner & Lay, Bobcat, Broce, Clark, Dewalt, Diamond, Ditchwitch, Dynapac, EDCO, EX-Go, Felling, Genie, Heatstar, Hilti, Honda, Hyster, Ingersoll Rand, JLG, Kawasaki, Kobelco, Kubot, Lincoln Electric, Miller Electric, MIT-M, Multiquip, Ridgid, Ryan, SkyJack, Snorkel, Stihl, Terex, Vermeer, Wacker, Wylie, Xtreme
113 Arnold's	7	7	CIH, Kub	MN	Art's Way, Cub Cadet, Claas, Drago, Exmark, Gehl, Kinze, Kuhn, Great Plains, MacDon, Miller, Oxbo, Summers, Thunder Creek, Woods, Sudenga, Unverferth
114 Crown Power & Equipment	8	7	CIH, Kub	MO	Kinze, Ag Leader, Alamo, Drago, MacDon, Cub Cadet, Grasshopper, Stihl, Great Plains, Tiger Mowers, Pettibone, Case CE
115 Green Country Equipment	7	7	JD	TX, OK	Crust Buster, Orthman, Landoll, Unverferth, Shelbourne Reynolds, Great Plains, Krause
116 Green Tractor	7	7	JD	ON	Stihl, Lemken, Westfield, AMI, HLA, Erskine, Dakota, The Boss, Curtis, Market, Pikrite, Baumligh, Wallenstein, Weberlane, AgriMetal, Art's Way, Anderson, Haybusters, SnowE, Jay-Lor, Walco, Pronovost, Ariens, Dieci, Honda, Demco, Tektite, Bunning, Reist, Shoule, Hagedorn, Horst, Befco, Farm King
117 Hlavinka Equipment	8	7	CIH, Kub	TX	Claas, JCB, Terex
118 Jacobi Sales	7	7	CIH, Kub	IN, KY	Cub Cadet, Hardi, New Idea, Kawasaki, Great Plains, Great Dane, Kinze, Woods, Terrain King, Land Pride
119 JD Equipment	8	7	JD	OH	Stihl, Honda
120 Kern Machinery /Camp Equipment	7	7	JD	CA, OR, ID	Air-O-Fan, Bezeridies, BW Implement, D&M, Domries, Exact, Flory, Freeman, Great Plains, Jack Rabbit, Nikkel, Orchard-Rite, Rears, T.G. Schmeiser, Triolet, Weiss-McNair, Western Power, Wilcox, Woods
121 Lasseter Equipment	7	7	JD	GA	Stihl, Amadas, Athens, Brown Mfg., LMC Ag, KMC, Kuhn, Lewis Brothers, Rhino Ag, Soil-Max, Unverferth, Van's Equip. Co., Great Plains
122 Legacy Equipment	7	7	JD	AR, MO	Only John Deere
123 MacAllister Machinery	8	7	AGCO	IN	Claas, MacDon, J&M, Unverferth, Spracoupe, Willmar, Rible, Raven, AgLeader, Challenger, Gleaner, Lexion, Balzer, Sunflower, White Planters, RoGator, TerraGator, Caterpillar
124 Monroe Tractor	12	7	CIH	NY, MA	Mahindra, Kuhn, Claas, H&S, Doosan, Leeboy, Case CE
125 N & S Tractor	7	7	CIH	CA	Claas, Coe Orchard, Darf, DM, Flory, Gillison, Great Plains, Grouser, Harlo, JCB, MacDon, McCormick, Nammco, Oxbo, Pickett, Porter, SRC, Schmeiser, Trimble, Wilcox
126 Torgerson's LLC	8	7	CIH, NH	MT	MacDon, Bourgault, Brandt, Haybuster, Thunder Creek, JCB, Unverferth
127 Tri County Equipment	9	7	JD	MI	Vervae, Thunder Creek, Toro, Pit Bull, H&H, Art's Way, Manitou, Jay-Lor
128 Wright Implement	8	7	JD	KY, IN	Stihl, Honda, Alamo, Kuhn, Unverferth, Anderson, Durabilt, Tiger Mowers, Superior Tech, Curtis, Landoll

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Dealer Group	Total Stores	Ag Stores	Main Ag Brands	State/Province	Shortline Brands & Other Equipment Carried
129 Hurst Farm Supply	7	7	JD	TX	Only John Deere
130 Unicoop Coop Agricole	7	7	NH	QC	Carraro, Anderson, Amazon, Norman, Hustler, Pichon
131 WC Tractor	7	7	NH, Kub	TX	Kawasaki, Bad Boy, Scag, AerWay, Ag-Meier Industries, Ansung, Armstrong Ag, Bauma Light, Beltech, Bradco, Bush Hog, Cub Cadet, Echo, H&S, Hay King, Husqvarna, Hustler, Kuhn, Land Pride, Loftness, Millcreek, Mohawk, Paladin Attachments, PJ Trailers, Ranch King Trailers, Rhino, Sitrex, Terrain Kind, Top Hat, Westendorf, Wright
132 Pioneer Equipment	7	7	CIH, NH, Kub	ID, CA	Tonutti, Trimble, Kubota, Krone, Hesston, Hardi, Great Plains, John Bean, Krause, Manitou, Parma, Alamo, Wishek, Weiss McNair, Woods, Wil-Rich, Arizon Drip, Reynolds, Grasshopper, Cub Cadet, Unverferth
133 Kayton Int'l./Horizon West /Nebraska Equipment	7	7	CIH, NH	NE, CO, WY	MacDon, Landoll, Westfield, Great Plains, Highline, Pickett
134 BTI Co.	6	6	JD	KS	Darf, Kuhn, Froniter, Maurer, Big Gren Egg, Landoll, Great Plains, Rowse, Rthman, Brent, Stihl, MDS, Yetter, Unverferth, Traeger, Premier Tillage
135 Groupe SYMAC	6	6	AGCO	QC	Krone, Hardi, Sprayers MS, Claas, Great Plains, Unverferth, Massey Ferguson, Fendt
136 Ag Solutions Group	6	6	Shortlines	MO, IA, MN, NE	Meridian, Blu-Jet, Duo-Lift, Montag, USC, Ray Man, FAST, Soil-Max, Apache/Equipment Technologies, Quality Plus, Bremmer Mfg.
137 Aimtrac	7	6	CIH	GA, FL	Ag Spray, Amadas, Alamo, Besler, BB, Brown, Colombo, COE, Woods, Grasshopper, Great Plains, Landoll, The Modern Group, Monosem, Newton Crouch, Claas, Redball, Flory, Unverferth
138 ASCO	22	6	CIH	TX	Bobcat, Caterpillar, Doosan, Genie, JCB, JLG, Kalmar, SkyTrak, Terex, Gradall, Volvo, Link-Belt, Mahindra, Sennebogen, Mitsubishi
139 Blueline Equipment	7	6	Kub	WA	Arglies, Binger Seilzug, Blueline, Ero, Gregoire, Land Pride, Perfect, Revo, ORSI, Braun, Kawasaki, Walker, Honda, Stihl, Traeger
140 Booth Machinery	6	6	CIH	AZ, CA	Monosem, Demco, Gandy, Mechanical Transplanters, Roll-a-Cone, Berkeley, Trimble, Rawson, Farm Works, Ag Leader, Johnson Farm, Unverferth, Durand Wayland, Loftness, FleetGuard, T.G. Schmeiser, iAgri LTD
141 Brim Tractor	6	6	NH	WA, OR	Yanmar, JCB, McHale, Diamond Mowers, Badboy, Woods, Braber Equipment, Millcreek, Supreme International
142 Delta Group	7	6	CIH, Kub	MS	Great Plains, Alamo, Bigham Brothers, Demco, Monosem, Woods, Wil-Rich, McFarlane, Balzer, Brandt, Unverferth, Krause, Maurer, Amco, Dickey-john, Martens Farms, ABCO, Landoll, J&M, MacDon, Husqvarna
143 Empire Ag Southwest	29	6	AGCO	AZ, CA, NM, TX	Claas, Wilcox, Darf, Monosem, Sunflower, Massey Ferguson, Hesston, Lexion, Caterpillar
144 SS Equipment	6	6	NH	WA, OR	Salford, Morris, Supreme Int'l, Turbo Mist, Woods, Highline, Rankin, General Implement, Bad Boy, Twinstar, Bush Hog, Trimble, Gearmore, Roto-Mix, Hydralada, Rears Mfg.
145 Frontier Ag & Turf	6	6	JD	WI, MN	Brandt, Kuhn, Demco, Geringhoff, H&S, Westfield, Meyer, Stihl, Lastec, Buffalo Turbine, Honda Power, Kage, Toro, Polaris, Klim, Sunbelt Outdoor Products, Parts Country
146 Green Iron Equipment	6	6	JD	ND, SD	John Deere only
147 Hobdy, Dye and Read	6	6	NH, Kub	KY	Great Plains, Kinze, Krause, Badboy, KMC, Land Pride, Kuhn, Westfield, KMC, Krone, Taylor Pittsburgh, J&M, ALO, Shelbourne, Shaver, Orca Coolers, Echo, Ag Spray Equipment, Bush Hog, Schulte, FAE, Unverferth, Quicke, Construction Attachments
148 Horizon Equipment	6	6	JD	IA	Brent, Buhler, Echo, Geringhoff, Hagedorn, Hagie, Honda, Kuhn, Orthman, Peck Mfg., Quike, Salford, Unverferth, Westfield
149 Mid-State Equipment	8	6	JD	WI	J&M, Wacker Neuson, Bobcat, Scag, Stihl, Ariens, Automatic, Brent, Brillion, Degelman, Fast, Hagie, Haybuster, Highway Equipment Co., Kage, Kuhn, Landoll, Meyer, Unverferth
150 Virginia Tractor	11	6	JD	VA	Honda Power, Stihl, Anderson, Billy Goat, Rhino, Ryan, Trac Vac, Felco, W.R. Long, Tube-Line, HLA Attachments, Wallenstein, Wheatheart, H&S, Cat Lift Truck
151 Redhead Equipment	7	6	CIH	SK	MacDon, Claas, Bourgault, Case CE
152 Service Motor	6	6	CIH, Kub	WI	Claas, Miller-Nitro, Gehl, Kinze, Landoll, Great Plains, Meyer's, Meyer Farm, Skytrak, JCB, Terrain King, Thunder Creek, Vermeer, Woods, Unverferth, Case CE
153 Value Implement	6	6	CIH, NH, Kub	WI	H&S, Briggs&Stratton, Alamo, Cub Cadet, Gehl, Grasshopper, Highline, Kinze, Kohler, Great Plains, Landoll, Meyer, Roto-Mix, Steiner, Summers, Tory-Bilt, Kinze, Buhler, E-Z Trail, Haybuster, J&M, Highline, Loftness, Virnig, Terraing King, Berlon, Art's Way, Echo, Pepin, Peterson, Westendorf, Cray, Dixon, Unverferth
154 Western Sales	6	6	JD	SK	Morris, Bourgault, MacDon, Valley Irrigation
155 Connect Equipment Corp	6	6	AGCO	ON	Hesston, Vaderstad, Gehl, Claas, Kuhn, Wil-Rich, Ventrac, Walker, Hardi, Ferris, Simplicity, Polaris, Stihl, Echo, Trimble, Reichhardt
156 E Bourassa & Sons	6	6	NH	SK	Versatile, McCormick, Bourgault, Morris
157 Evolution Ag	7	6	CIH, Kub	OH	Farmall, Geringhoff, Kinze, Unverferth, Great Plains, Kuhn, Stihl, Woods, Cub Cadet, Landoll, MacDon, Alamo, Reynolds, Thunder Creek, Kioti
158 Sievers Equipment	7	6	CIH	IL, MO	Brandt, Brent, Briggs & Stratton, EZ Trails, Ferris, Great Plains, H&S, Headsight, Honda, Hustler, J&M, Kawasaki, Kohler, Kongskilde, Land Pride, Leon, Earth Master, McFarlane, Raven, Rhino, Scale Tec, Soucy Track, Unverferth, Woods, Yetter, Exmark, Stihl, Polaris, 360 Yield, Ag Leader, Amco, Ashland, Avant, Blu-Jet, Brillion, Bush Hog, Cub Cadet, Hardi, Horst, Kinze, Kohler, MacDon
159 Ohio Ag Equipment	36	6	AGCO	OH	Challenger, Massey Ferguson, Fendt, Gleaner, RoGator, TerraGator, Willmar, White Planters, Sunflower, Woods, Lexion, MacDon, Geringhoff, Unverferth, Caterpillar
160 Robertson Implements	6	6	NH	SK, AL	Horsch, Honeybee, Morris, Husqvarna, Merritt, Norberts Mfg.
161 Bacon Universal	5	5	Kub, NH	HI	Gearmore, Land Pride
162 Ag Systems Inc.	5	5	CIH	MN, ND, SD, WI	Application Equip Distributors, Wilger, Capstan, Raven, Snyder, New Leader, RBR, 360 Yield Center
163 Ag West Supply	5	5	CIH	OR	Alamo, Cub Cadet, Great Plains, Kawasaki, Unverferth, Yanmar, MacDon, Monosem, General Implements, Braber
164 Allied Equipment	5	5	CIH	HI	Alamo, Airman, Johnston North America, Bandit, Bowie, Bri-Mar, Cub Cadet, Domries, Esco, Fecon, Gearmore, Great Northern Trailer Works, Hamm, JCB, Lastec, LeeBoy, Manitex, Multiquip, Ammann, Rayco, RockHound, Rosco, Sky Jack, Star, Takeuchi, Trail-King, Montabert, Werk-Brau, Woods, Yanmar, Ziemann, RoadHog, Grasshopper
165 Altorfer Cat	24	5	AGCO	IA, IL, MO, WI	Challenger, RoGator, TerraGator, Sunflower, Horsch, MacDon, Claas, Caterpillar
166 American Machinery	5	5	JD	HI	Only John Deere
167 BIC (Bruna Implement Co.)	5	5	CIH	KS	Kinze, Great Plains, Landoll, Gehl, Polaris, Grasshopper, Vermeer, Cub Cadet, Polaris, Roto Mix, Dalton Ag
168 Campbell Tractor & Implement	5	5	JD	ID	Stihl, Honda

Dealer Group	Total Stores	Ag Stores	Main Ag Brands	State/Province	Shortline Brands & Other Equipment Carried
169 Champlain Valley Equipment	5	5	NH, CIH, Kub	VT	Bobcat, Gehl, Manitou, Polaris, Kuhn, Pottinger, H&S, Great Plains, Woods, Ventrac, Terrain King, Forestry Implements, Stihl, Yamaha
170 Claude Joyal	5	5	CIH	QC	Apache, Alamo, Claas, DMI, Dunham Lear, Fahr, Farmall, Kongskilde, Miskin Scraper, Normand, Kverneland, Stoll
171 Dakota Farm Equipment	5	5	JD	ND, SD	Stihl, Honda
172 Douglas Lake Equipment	5	5	NH, Kub	BC, AB	Kobelco, LiuGong, MacDon, Apache
173 Empire Tractor	5	5	NH, CIH, Kub	NY	Great Plains, Blu Jet, Landoll, Kinze, Oxbo, Checchi & Magli, Unverferth, Dixie Chopper, Stihl, Woods, Pequea
174 Grissoms	5	5	JD	OK	Kuhn, Honda, Stihl, Frontier
175 Heritage Agriculture	5	5	CIH, Kub	AR	Great Plains, Krone, Kelly, Kongskilde, Alamo, Unverferth, MacDon, Brandt, W&A, Anderson
176 Holland & Sons	6	5	JD	IL	Stihl, Honda, Unverferth, Kuhn, Thunder Creek, Briggs & Stratton, Woods, Hardi, Haybuster, Maurer, Dawn, Yetter, Lankota, McFarlane, Curtis, Worksaver, Landall
177 Mid-South Ag Equipment	5	5	CIH, NH	MS, KY	RBR, 360 Yield, Great Plains, Raven, Alamo, Vermeer, C Handler, Kelly, MacDon, Nammco, Demco, E-Z Trail, Maurer, ProTank, Meridian, Bigham, Bush Hog
178 Nelson Motors	5	5	JD	SK	Alamo, Brandt, Bourgault, Degelman, Sakundiak, Stihl
179 Southeast Farm Equipment	6	5	JD	NC, SC	Alamo, Amadas, CDS, Geringhoff, Great Plains, Honda, J&M, KBH, KMC, Lewis Brothers, MacDon, Reddick, Stihl, Unverferth, Valley Irrigation, Willmar Fabrication, Woods
180 St. John Hardware	5	5	CIH	WA, ID	Alamo, Flexicoil, MacDon, Great Plains, Wil-Rich, Outback, Krause, Unverferth, Richardton, Rankin, Ellis, Westendorf, Fimco, Steffen Systems, Gates, General Implement
181 Stoller International	5	5	CIH, Kub	IL	Bobcat, Geringhoff, Unverferth, Woods, Blu-jet, McFarlane, Demco, Hiniker, Berlon, Yetter, H&S, Westfield, Landoll, Great Plains, Martin-Till, Matthews, Athens, Alamo, Westendorf, M&W, Jacto, Hustler, Grasshopper, Cub Cadet, Hawkins, Kaufann, Kew, Nisko Alto, Trimble, Headshgt, Ag Leader Technology
182 Straub Int'l.	5	5	CIH	KS	CrustBuster, Great Plains, Polaris, Mahindra, MacDon
183 Swiderski Equipment Inc.	5	5	NH	WI	E-Z Trail, Bobcat, Hesston, Doosan, Woods, Haybuster, Berlon, Meyer, H&S, Kioti, Degelman, Harvestec, Kuhn, Great Plains, Loadmaster, Loegering, Sweepster, Virnig Grouser, Pro-Tech, Landoll
184 Thompson Machinery	12	5	AGCO	TN, MS	Claas
185 West Central Equipment	5	5	JD	PA	Kuhn, Yeti, Great Plains, Honda Power, Stihl
186 White's Farm Equipment	5	5	CIH, NH, Kub	NY	Agri-Fab, Briggs & Stratton, Bush Hog, Cub Cadet, Currahee, Ferris, Gehl, Hawke, Hiniker, Honda Engines, Kawasaki Engines/Power Products, Kohler Engine, Krone, Kubota, Kuhn, Land Pride, Meyer, Meyers, New Holland Agriculture, New Holland Construction, Stihl, SaltDogg, Scag, Simplicity, Snapper, Supreme, Trac-Vac, Unverferth
187 Wickham Tractor	5	5	CIH	CO	Krone, Great Plains, Landpride, Can-Am, Polaris
188 Valley Ag & Turf	5	5	JD	PA	John Deere only
188 Kingline Equipment	5	5	NH	FL, AL	Hustler, Landoll, Brillion, Tiger, Cushman, Manitou, Toro, PJ Trailers, Echo, Ferris, Shindaiwa, Walker

North America Farm Equipment Dealer Groups Operating 10 or More Ag Store Locations by Brand — 2018

Locations All Ag			States/ Provinces	Locations All Ag			States/ Provinces
AGCO				John Deere			
Ziegler Cat	29	24	MN, IA, WI, MO	Ag-Pro Companies	57	57	GA, FL, SC, TX, AR, AL
Butler Machinery	18	18	ND, SD, NE	C&B Operations	39	38	SD, MN, WY, ID, MT
Whayne Cat	17	17	KY	Romer (James River Equipment/ 4 Rivers Equipment)	55	35	VA, NC, SC, CO, WY, NM, TX
Ring Power Cat	26	14	FL	RDO	80	34	ND, AZ, CA, MN, MT, OR, SD, TX, WA
HGI (NC Machinery, Tractor & Equipment)	24	14	AK, WA, MT, ND, WY	Brandt Holdings	39	32	ND, MN, SD, NE
Agri-Service	14	14	ID, OR, UT	Greenway	28	28	AR, MO
LDI (Lang Diesel Inc.)	13	12	KS	Stolz Equipment	25	25	AZ, CA, NV, UT, CO, NM, ID, WY
Holt Agribusiness	25	10	TX, AR, MO	Meade Tractor	32	23	TN, KY, VA, WV, NC
Quinn Cat	18	10	CA, AZ	P&K Equipment	22	22	OK, IA, AR
Wagner Equipment	13	10	CO, TX, NM	Trigreen	21	21	AL, TN, MS
Agriterra Equipment	10	10	AB, SK	Sloans	20	20	IL, WI
Totals	207	153	(74% ag)	Cervus Equipment	62	20	AB, MB, SK, (NZ & AUST – 15)
Case IH				Pattison Agriculture	19	19	SK, MB
Titan Machinery	109	46	ND, SD, IA, MN, MT, NE, (EU – 20)	Pape Machinery	93	19	OR, CA, WA, NV, ID
RME/Rocky Mountain Equipment	35	34	AB, MB, SK	Ag-Power	18	18	TX, AR, MO
Birkeys Farm Store	18	17	IL, IN	Midwest Machinery	17	17	MN
H&R Agri-Power	15	15	KY, IL, TN, AL, MS	Heritage Tractor	17	17	AR, KS, MO
Progressive Tractor	14	14	LA, AR	Van Wall Group	26	16	IA, KS, NE, IL
Bane-Welker Equipment	14	13	IN, OH	21st Century Equipment	20	16	NE, CO, WY
Redline Equipment	12	11	OH, IN, MI	AHW (Arends Hogan Walker)	18	16	IL
Vetter Equipment	11	11	IA	LandMark Implement	17	16	NE, KS
Baker Implement	11	11	MO, AR	Groupe JLD Laguë	16	16	QC, ON
Red Power/Bancroft	10	10	IA	Sunshine Quality Solutions	17	16	LA
Delta Power Equipment	10	10	ON	SunSouth	21	15	AL, GA, MS
Plains Ag	10	10	ND, MT	AgriVision	16	15	IA
Totals	269	207	(77% ag)	Plains Equipment Group	16	15	NE, KS

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	Locations		States/ Provinces		Locations		States/ Provinces
	All	Ag			All	Ag	
American Implement Inc	16	15	KS, CO	Sinclair Tractor	11	11	IA
Blanchard Equipment	16	15	GA, SC	Sydenstricker	11	11	MO
Greenmark Equipment	15	15	MI, IN	LandPro Equipment LLC	11	11	NY, PA
Mississippi/Arkansas Ag	15	15	MS, AR	Tennessee Tractor	13	10	TN
South Plains Implement	15	15	TX, NM	Bodensteiner Implement	10	10	IA
Green Diamond Equipment	14	14	NB, NS, PE	Tractor Central	10	10	WI
Everglades Farm Equipment	14	14	FL	Frontline Ag Solutions	10	10	MT
Koenig Equipment	14	14	OH, IN	Premier Equipment	10	10	ON
Western Equipment	14	14	OK, NM, TX	Martin Deerline	10	10	AB
Quality Equipment	14	14	NC	Enns Brothers	10	10	MB, ON
Hutson Inc.	14	13	KY, IN, IL, TN	Green Line Equipment	10	10	NE
Martin Sullivan	14	13	IL	KC Nielsen	10	10	IA
Wm. Nobbe	19	12	IL, MO	United Ag & Turf	10	10	TX
East Coast Equipment	13	12	NC, VA	Theriault/Harvest Equipment	10	10	VT, ME, NY
Goldman Equipment	13	12	LA	Totals	990	687	(69% ag)
Agritex	12	12	QC	New Holland			
Riesterer & Schnell	12	12	WI	Mazergroup	15	15	MB, SK
Washington Tractor	12	12	WA	Titan Machinery	109	22	ND, SD, IA, MN, MT, NE (EU 20)
Wade	12	12	MS	Totals	124	37	(30% ag)

Changes Among Large Dealership Groups — 2017-18

Company	Brand	State	Details
Ag-Power	JD	TX, AR, MO	Acquired Horizon Equipment with 6 stores in Mo.
Ag-Pro Companies	JD		Acquired Cole Equipment in Dalton, Ga.; opened new store in Jacksonville, Fla.; acquired 5 stores in south Texas (Neuhaus & Co.) as well as Fredricksburg Equipment
AgriVision	JD	IA	Acquires Icon Ag & Turf's 5 stores in Iowa
Atlantic Tractor	JD, Kub	MD, PA, DE	Acquired by McCombie Group, a private investment company & SeamLev Investments
B.E. Implement/ South Plains Implement	JD	TX, NM	Added 8 stores since last update; changed name to South Plains Implement
Bingham Equipment Co	CIH, NH, Kub	AZ	To open new location in Lakeside, Ariz. in 2018
Brandt Holdings/ Kibble Equipment	JD	MN, SD, IA	Kibble Equipment acquired all of Ag Power Enterprises, including 5 store locations
C&B Operations	JD	SD, MN, WY, ID, MT, IA	Acquired Noteboom Implement's 9 stores in S.D., Iowa; acquired Farm Equipment Sales' 4 stores in Mont.
Cervus Equipment Corp	JD	AB, MB, SK, NZ & AUST(14)	Sold 4 CE dealerships in Alberta
H&R Agri-Power	CIH, NH, Kub	SD, MN, WY, ID, MT, IA	Acquired Yearwood Equipment in Fayetteville & Tri-County Farmer's Equipment in Newbern & Trenton, Tenn.
Henderson Implement & Outdoor Power Co.	NH	MO	Acquired Modern Farm Equipment, Fulton, Mo.
Heritage Tractor	JD	MO, AR	Acquired Larson Farm & Lawn with 9 locations in Mo. and Ark.
James River Equipment	JD	VA, NC, SC, CO, WY, NM, TX	Acquired Blueridge Farm Center in Buchanan, Va.
Johnson Cat	AGCO	CA	Dropped AGCO equipment line
Kingline Equipment	NH	AL, FL	Opened new dealership in Marianna, Fla., 5th location; added to Big Dealer list
Koenig Equipment	JD	OH, IN	Acquire Smith Implements and Buchanan Power Equipment
Kramer Cat	Challenger	SK	Dropped Claas equipment; replaced with Claas store in Tingley, Ag Authority and Canada West Harvest Center
Lampson Tractor & Equipment	Kub		Closed permanently per website
Meade Tractor	JD	KY, TN, VA, WV	Acquired Limestone Farm & Lawn Worksite of Kentucky
MM Weaver	AGCO	PA	Acquired B Equip's. 2 locations
Moody's Equipment	NH	SK	Acquired by private investment company PFM Capital Inc.
NC Machinery	AGCO	AK, WA	Total locations dropped to 18 from 26 (no other details available)
Ohio Ag Equipment	AGCO	OH	Acquired Witmer's of Columbiana County
Pattison Agriculture	JD	SK, MB	Acquired Nikolaishen Farm Equipment's 2 stores in Sask.
RDO Equipment Co.	JD	ND, AZ, CA, MN, MT, OR, SD, TX, WA	Acquired Evergreen Implement's 5 stores in Wash.
Redline Equipment	CIH	OH, MI, IN	Archbold Equipment rebrands as Redline Equipment, opened 3 new locations; acquired Koenig Equipment's 4 Ohio Case IH locations
Romer (James River Equipment/4 Rivers Equipment)	JD	VA, NC, SC, CO, WY, NM, TX	Acquired Longs Peak Equipment in Colo.
Theriault Equipment/ Harvest Equipment	JD	VT, NY, ME	Theriault acquired Harvest Equipment's 4 locations
Titan Machinery	CIH, NH	ND, SD, IA, MN, MT, NE, WY, WI, CO, AZ, NM	Closed 14 ag stores
Wickham Tractor	CIH, Kub	CO	Acquired B&G Equipment's 3 Colo. stores
Wm. Nobbe & Co.	JD	IL, MO	Acquired McLean Implements' 5 Ill. stores